

ANKUR SHARMA

Senior Lead Generator/BDE

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 www.wizardankur.in

 #1179, Hallomajra, CHD

SKILLS

- Lead Generation
- Bidding Upwork
- Email Marketing
- Sales Navigator
- Initial Communication
- Lusha, Lead Leaper
- Hunter.io, Snov.io
- Aplollo.io (Learning)

LANGUAGES

- English
- Hindi
- Haryanvi
- Punjabi

PROFESSIONAL EXPERIENCE

I'm a dedicated Senior Lead Generator with 3 years of experience in bringing in quality leads through Email Marketing and Upwork. While Email Marketing remains my primary focus, I've recently begun learning about Bidding using Upwork to expand my approach.

WORK EXPERIENCE

Eminence Technology

April 2024 - May 2025

- Generating qualified leads through Upwork by writing tailored proposals and managing the bidding process.
- Supported client conversations for small WordPress projects, gaining confidence in the pre-sales process

Mobile Programming LLC

July 2019 - Sept 2020

- Actively using Sales Navigator to find and connect with relevant prospects.
- Done Staffing Emails as well as for Projects.
- Used tools like Lusha, Snov.io, Hunter.io, Lead Leaper

EDUCATION

- 3 Year Diploma in IT
- 2009 - 2012, 75%
- 12th Govt Model Sen Sec School
- Sec 40 CHD 2008-2009, 71%
- 10th Sharda Sarvhitkari School
- Sec 40 CHD 2007, 65%

A1 Technology LLC

July 2020 - October 2021

- Actively using Sales Navigator to find and connect with relevant prospects.
- Done Staffing Emails as well as for Projects.
- Used tools like Lusha, Snov.io, Hunter.io, Lead Leaper